

**R.J. REYNOLDS**

Tobacco Company

June 20, 1994

B.A. COOK  
Chain Accounts Manager7000 Airways Park Drive  
East Syracuse, NY 13057  
315-463-1972  
Fax 315-463-2046

To: S.G. Steen

Subject: **STATE FAIR TICKET BOXES**

Dear Scott:

Representatives will need ticket boxes for P &amp; C Food Markets and Wegmans Markets as follows:

<u>Territory</u>	<u># P &amp; C Stores</u>	<u># Wegmans Stores</u>	<u>Total</u>
162201	3	1	4
162202	3	1	4
162203	4		4
162204	3		3
162205	3		3
162206	5		5
162207	4		4
162208	2		2
162421		4	4
162422		6	6
162423		8	8
162424	1	7	8
162425	2	2	4
162426	4	1	5
162427	1	1	2
162429	6	1	7
162430	6	2	8
162431	4	4	8
162432	2	1	3

Cont'd.....

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**State Fair Ticket Boxes**

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I don't feel that it's necessary to move ticket boxes into the Albany and Buffalo Divisions. The above totals should provide some sort of a guide as to how you would want to distribute the ticket boxes. As discussed, I hope that these won't find there way into accounts that have not partnered with us.

If there are any questions, please call me.

Thank you.

Best regards,

*Bruce*

B.A. Cook/SCAM

BAC/jb

P-2

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**CAMEL NYS FAIR TICKET W / 3 PACKS  
50,000 TICKETS W / 250 SKU'S**

**3RD QUARTER WORKPLAN MEETING**

**K.L. Myers**

<u>Chain ID</u>	<u>Chain Name</u>	<u># Stores</u>
0353-00-00	Amerada Hess (Hes)	51
0362-02-02	A-Plus	57
1412-00-00	Alaskan Oil/AOK	22
1441-00-00	Pit Stop	11
1873-00-00	Nice N Easy	21
1874-00-00	Kinney Drug	36
2954-00-00	Island News	7
3280-00-00	ConvenienceExpress	6
3438-00-00	Herkimer Petroleum	26
3440-00-00	Scrivner/Syracuse	
3873-00-00	Blue Ox Corporation	11
4200-00-00	Sunrise Food	18
5006-00-00	Smith's Markets	9
5285-00-00	Clifford Fuels	8
No Chain ID yet	Mohawk Valley Oil	5

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**CAMEL NYS FAIR TICKET W / 3 PACKS  
50,000 TICKETS W / 250 SKU'S**

**3RD QUARTER WORKPLAN MEETING**

**B.A. Cook**

<u>Chain ID</u>	<u>Chain Name</u>	<u># Stores</u>
0906-00-00	Fay's Drug	255
0932-00-00	Tops Markets	59
0939-00-00	P & C Food Markets	61
0958-00-00	Big M Supermarkets	40
0961-00-00	Wilson Farms	88
1138-00-00	Wegmans Markets	48
1160-00-00	Byrne Dairy	55
1227-00-00	Sugarcreek Stores	97
1413-00-00	Quality Markets	45
1435-00-00	B-Kwik Stores (Indenpendent)	9
1879-01-00	Petr-All/Express Mart	32
3548-00-00	Yellow Goose/M.W.S.	34
4104-00-00	Village Mart	7

→ Herkimer  
whole to  
PACK

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